



# Foreclosure Investing For Dummies

By Ralph R. Roberts, Joseph Kraynak

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## Foreclosure Investing For Dummies By Ralph R. Roberts, Joseph Kraynak

With the housing bubble of the past few years bursting and interest rates on the rise, there has been an upsurge in the number of foreclosures across the country, creating many opportunities for profit. But investing in real estate foreclosure[s?] can be a tough job, especially when a negative stigma is attached. How do you make money while preserving your morals and trust?

*Foreclosure Investing For Dummies* shows you how to invest in foreclosures ethically without being accused of stealing homes from “little old ladies.” This step-by-step guide helps you thoroughly research property, find the best opportunities, purchase foreclosures, and avoid misleading distressed homeowners. This book doesn’t promise quick profits through minimal work, but it will provide you with invaluable information to become a successful investor, including:

- Identifying opportunities and understanding risks
- Obtaining information, tools, support, and resources
- Locating properties prior to foreclosure
- Assisting homeowners through the foreclosure process
- Acquiring properties below market value prior to the auction
- Buying property at an auction, from lending institutions, and government agencies
- Repairing, renovating, and selling or leasing property

This book provides tips and strategies for refinancing your property and maximizing your profits. It also gives you advice on how to assist homeowners, have them work with you, and common mistakes you should avoid. It’s time to go out and make the most of foreclosure investing, and with *Foreclosure Investing For Dummies* by your side, your hard work and devotion will bring tons of success!

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### Editorial Review

From the Back Cover

**Covers foreclosure rules and regs for all 50 states**

**Minimize your risks and maximize your return, while assisting homeowners**

Want to buy and sell foreclosure properties? This hands-on guide covers all aspects of investing in foreclosures, from identifying potential properties and assessing value to carefully researching and inspecting properties, so you don't get stuck holding a money pit ... or even worse, a worthless piece of paper! Discover how to deal with homeowners in preforeclosure, bid for a property, buy bank-owned properties at well below market value — and ultimately sell for maximum profit.

**Discover how to:**

*Research property titles, mortgages, and deeds*

*Build a strong investment team*

*Obtain financing*

*Network your way to success*

*Avoid common pitfalls*

*Invest with integrity*

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About the Author

**Ralph R. Roberts** is a seasoned real estate professional and foreclosure expert who buys, rehabs, and resells homes. **Joe Kraynak** is the author of more than fifty books, including *Flipping Houses For Dummies*.

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